

## NOTICE OF MEETING

*Public notice is hereby given that a public meeting of the Board of Directors of the St. Charles County Ambulance District will be held at the District's Offices, 2000 Salt River Road, in St. Peters, Missouri, on Thursday March 9th, 2023 at 6:00 p.m., to consider and act upon the matters on the following tentative agenda and such other matters as may be presented at the meeting and determined to be appropriate for discussion at that time.*

### 6:00 P.M. –BOARD MEETING

- I CALL TO ORDER
- II PLEDGE OF ALLEGIANCE
- III PUBLIC COMMENTS
- IV AWARDS & ANNOUNCEMENTS
  - A. Pinning Ceremony
- V CONSENT AGENDA
  - A. March 9th, 2023 Agenda Approval
  - B. February 23rd, 2023 Approval of Meeting Minutes
- VI STAFF REPORTS
  - A. Call Volume & Revenue Report – (*February*)
- VII OLD BUSINESS
  - A.
- VIII NEW BUSINESS
  - A. Approval to award Emergency Services Supply for Type I Ambulances
  - B. Approval to award Emergency Services Supply for Type I Ambulance Remounts
  - C. Approval to award Emergency Services Supply for Type III Ambulances
  - D. Approval to award Emergency Services Supply for Type III Ambulance Remounts
- IX SUSPEND PUBLIC PORTION

Kenny Biermann  
Secretary of the Board of Directors

Date/Time Posted: 03.08.2023 @ 12 noon



**NOTICE OF MEETING**

*Public notice is hereby given that a public meeting of the Board of Directors of the St. Charles County Ambulance District will be held at the District's Offices, 2000 Salt River Road in St. Peters, Missouri, on Thursday March 9th, 2023 at 6:00 p.m., to consider and act upon the matters on the following tentative agenda and such other matters as may be presented at the meeting and determined to be appropriate for discussion at that time.*

- I CALL TO ORDER – PUBLIC PORTION
  
- II MOTION TO CLOSE PUBLIC MEETING – PUBLIC PORTION AND GO TO CLOSED SESSION Pursuant to: A. Attorney Client Sec.610.021 (1)RSMo (1986) B. Personnel Sec. 610.021(3&13) RSMo(1986)
  
- III ADJOURNMENT - PUBLIC PORTION

Kenny Biermann  
Secretary of the Board of Directors

Date/Time Posted: 03.08.2023 @ 12 noon

By:



**ST. CHARLES COUNTY AMBULANCE DISTRICT  
BOARD MEETING MINUTES  
THURSDAY FEBRUARY 23<sup>RD</sup>, 2023**

**I. CALL TO ORDER**

Ronald Reguly, called the meeting to order at headquarters at 7:00 p.m. In attendance were Ronald Reguly, Teresa Reynolds, John Whitworth, Mark Johnson, Sean Treece and Kenny Biermann.

**II. PLEDGE OF ALLEGIANCE**

**III. PUBLIC COMMENTS**

None given.

**IV. AWARDS AND ANNOUNCEMENTS**

Chief Kelly Cope introduced Clancy and Jan (patient) Dutlinger who survived a critical care incident. At their request, they met the crew who treated her during her crisis. After meeting the crew and providing a heartfelt thank you, they donated a check to the SCCAD Outreach program.

Item A: Chief Kelly Cope presented Award of Recognitions to two of our facilities staff for their efforts in a recent Winter Weather Event that aided in the care of a critical patient.

Item B: Chief Kelly Cope announced Letters of Recognition will be awarded to the Lieutenants in their efforts in reconstructing the Transfer Division to the new Surge Division. In addition to the Letters of Recognition they will be awarded a Challenge Coin. Tonight, a couple of our C-shift Lieutenants were awarded their Letters of Recognition and Challenge Coins. The remaining Lieutenants will be awarded at a future Board meeting.

Item C: Chief Kelly Cope presented awards to some of the recipients who were unable to attend the Celebrate SCCAD event which included a Medical Commendation Award, a couple of Community Service Awards, a Patient Advocacy Award and the second highest recognition award, the Award of Excellence.

**V. CONSENT AGENDA**

A. Agenda Approval

Kenny Biermann moved to approve the agenda for Thursday, February 23<sup>rd</sup>, 2023, John Whitworth seconded, the motion carried 6 to 0.

B. Meeting Minute Approval

Kenny Biermann moved to approve the Board Meeting Minutes from Thursday, February 9<sup>th</sup>, 2023, John Whitworth seconded, the motion carried 6 to 0.

**VI. STAFF REPORTS**

A. January Financial Review

Rick Rognan from Rognan & Associates presented the January Financial Report and the overall 2023 Budget Report.

No Board action.

**ST. CHARLES COUNTY AMBULANCE DISTRICT  
BOARD MEETING MINUTES  
THURSDAY FEBRUARY 23<sup>RD</sup>, 2023**

**B. Clinic Update**

Danish Nagda with Rezilient Health gave a presentation showing utilization and related data during the first 60 days of opening the clinic.  
No Board action.

**VII. OLD BUSINESS**

A. No Old Business.

**VIII. NEW BUSINESS**

A. Resolution of Authorization Signator #23-01

John Whitworth made a motion to approve Resolution #23-01 Authorizing Signator for the property sale located at 4169 Old Mill Parkway, St. Peters, MO 63376; Kenny Biermann seconded; the motion carried 6 to 0.

B. Board Meeting Times

Mark Johnson made a motion to approve changing the start times for future Board Meetings and Work Sessions from 7:00 pm to 6:00 pm. John Whitworth seconded; the motion carried 6 to 0.

**IX. ADJOURNMENT - PUBLIC PORTION**

Kenny Biermann moved to adjourn the Board Meeting, Sean Treece seconded; roll call vote was taken; Ronald Reguly - yea, Teresa Reynolds - yea, Kenneth Biermann - yea, Sean Treece-yea, Mark Johnson-yea, John Whitworth – yea, the motion carried 6 to 0.

**NOTICE OF MEETING**

**I. CALL TO ORDER – PUBLIC PORTION**

Ronald Reguly called to order the Public Portion. In attendance were Ronald Reguly, Teresa Reynolds, Kenneth Biermann, Sean Treece, Mark Johnson, and John Whitworth.

**II. MOTION TO SUSPEND MEETING – PUBLIC PORTION**

Kenny Biermann moved to suspend the open meeting and go into Closed Meeting-Public Portion pursuant to A. Attorney Client Sec. 610.021(1) RSMo(1986) B. Personnel Sec. 610.021(3&13) RSMo(1986) Sean Treece seconded; roll call vote was taken.  
Ronald Reguly - yea, Teresa Reynolds - yea, Kenneth Biermann - yea, Sean Treece-yea, Mark Johnson-yea, John Whitworth – yea, the motion carried 6 to 0.

**ST. CHARLES COUNTY AMBULANCE DISTRICT  
BOARD MEETING MINUTES  
THURSDAY FEBRUARY 23<sup>RD</sup>, 2023**

**III. ADJOURNMENT – PUBLIC PORTION**

Kenny Biermann moved to adjourn the Board Meeting; Sean Treece seconded; roll call vote was taken. Ronald Reguly - yea, Teresa Reynolds - yea, Kenneth Biermann - yea, Sean Treece-yea, Mark Johnson-yea, John Whitworth – yea, the motion carried 6 to 0.

*Next Regular Board Meeting  
March 9th, 2023*

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Ronald Reguly, Chair

Submitted by Angela Scanlon

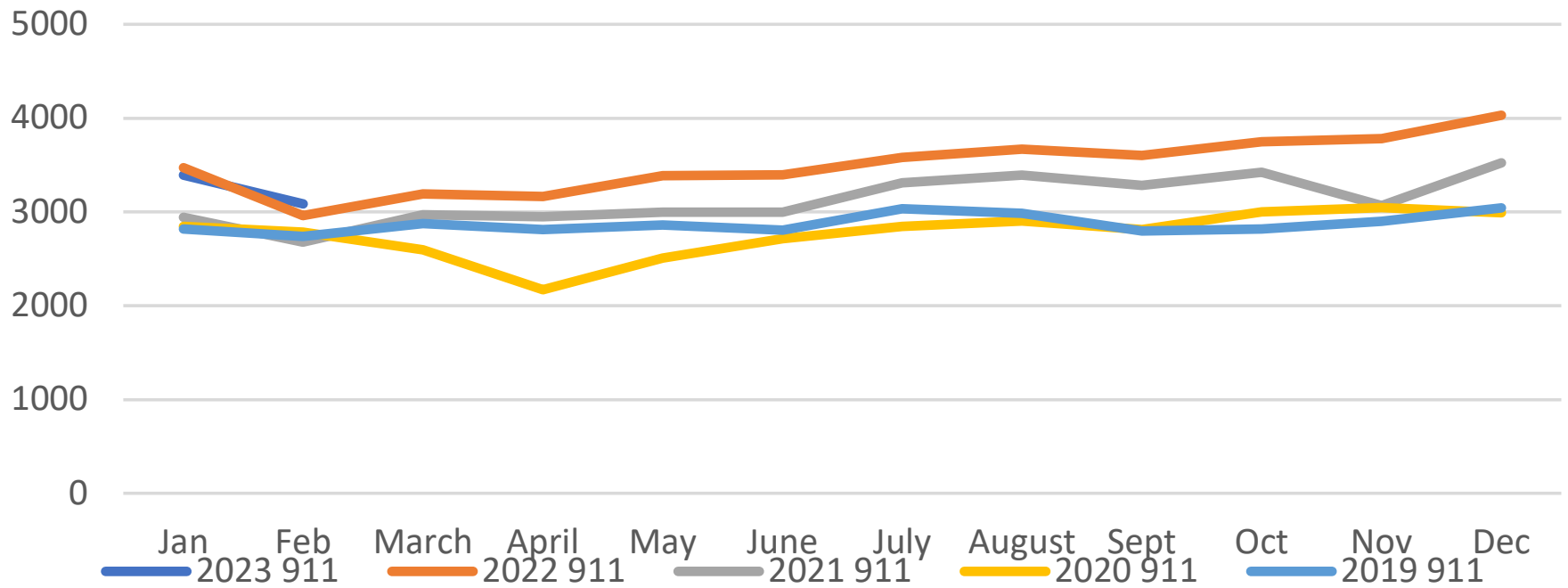


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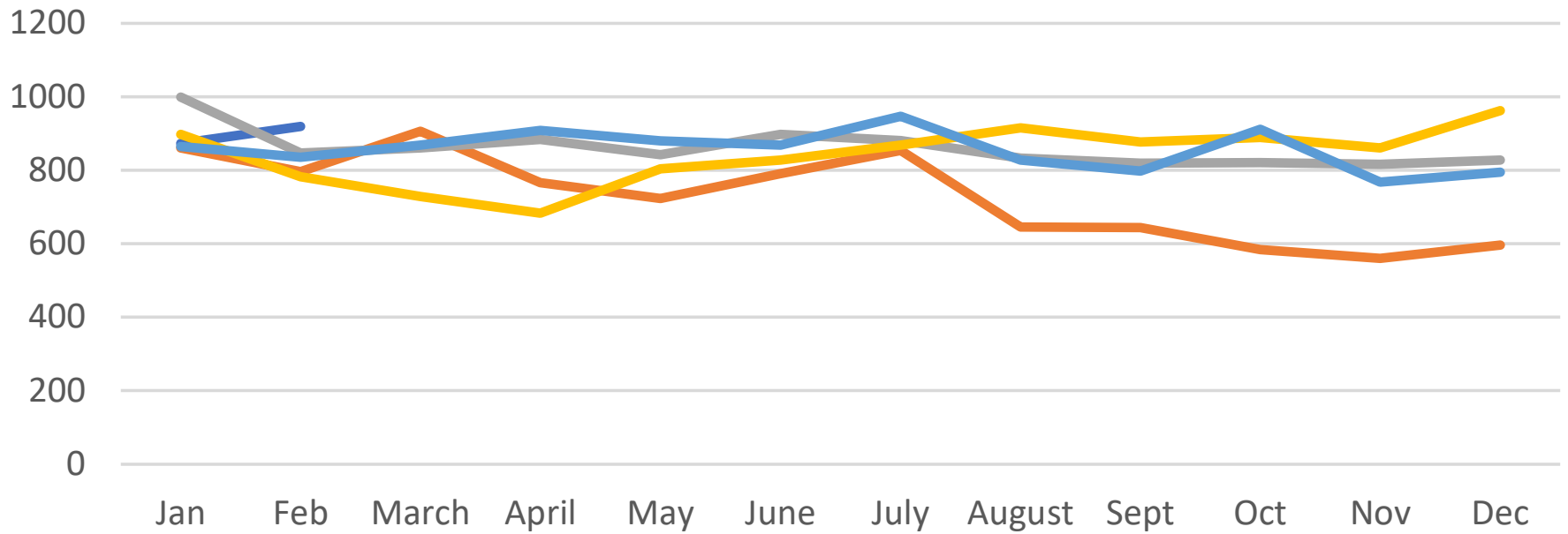
Kenny Biermann, Secretary/Treasurer

2023	Jan	Feb	March	April	May	June	July	August	Sept	Oct	Nov	Dec	YTD	1Q	2Q	3Q	4Q	Total
911	3391	3086											6477	6477	0	0	0	6477
Transfer	873	919											1792	1792	0	0	0	1792
Totals	4264	4005	0	0	0	0	0	0	0	0	0	0	8269	8269	0	0	0	8269
2022	Jan	Feb	March	April	May	June	July	August	Sept	Oct	Nov	Dec	YTD	1Q	2Q	3Q	4Q	Total
911	3474	2961	3189	3166	3386	3396	3580	3669	3601	3749	3783	4032	41986	9624	9948	10850	11564	41986
Transfer	861	796	906	766	724	790	853	645	644	584	560	596	8725	2563	2280	2142	1740	8725
Totals	4335	3757	4095	3932	4110	4186	4433	4314	4245	4333	4343	4628	50711	12187	12228	12992	13304	50711
2021	Jan	Feb	March	April	May	June	July	August	Sept	Oct	Nov	Dec	YTD	1Q	2Q	3Q	4Q	Total
911	2942	2679	2970	2948	2998	2996	3309	3390	3284	3423	3066	3523	37528	8591	8942	9983	10012	37528
Transfer	999	846	861	884	842	898	881	833	819	821	816	828	10328	2706	2624	2533	2465	10328
Totals	3941	3525	3831	3832	3840	3894	4190	4223	4103	4244	3882	4351	47856	11297	11566	12516	12477	47856
																		0
2023 Trans	Jan	Feb	March	April	May	June	July	August	Sept	Oct	Nov	Dec	YTD	1Q	2Q	3Q	4Q	Total
2023 Trans	873	919											8725	2563	2280	2142	1740	8725
2022 Trans	861	796	906	766	724	790	853	645	644	584	560	596	10328	2706	2624	2533	2465	10328
2021 Trans	999	846	861	884	842	898	881	833	819	821	816	828	10095	2408	2315	2660	2712	10095
2020 Trans	897	782	729	683	804	828	868	915	877	889	861	962	10271	2569	2657	2572	2473	10271
2019 Trans	865	836	868	908	880	869	947	828	797	911	768	794	10271	2569	2657	2572	2473	10271
	1.4%	15.5%	5.2%	-13.3%	-14.0%	-12.0%	-3.2%	-22.6%	-21.4%	-28.9%	-31.4%	-28.0%	-15.5%	-5.3%	-13.1%	-15.4%	-29.4%	-15.5%
2023 911	Jan	Feb	March	April	May	June	July	August	Sept	Oct	Nov	Dec	YTD	1Q	2Q	3Q	4Q	Total
2023 911	3391	3086											41986	9624	9948	10850	11564	41986
2022 911	3474	2961	3189	3166	3386	3396	3580	3669	3601	3749	3783	4032	37528	8591	8942	9983	10012	37528
2021 911	2942	2679	2970	2948	2998	2996	3309	3390	3284	3423	3047	2991	33214	8221	7393	8560	9040	33214
2020 911	2843	2783	2595	2170	2508	2715	2846	2904	2810	3002	3047	2991	34489	8438	8479	8814	8758	34489
2019 911	2820	2740	2878	2812	2863	2804	3035	2983	2796	2820	2896	3042	34489	8438	8479	8814	8758	34489
	-2.4%	4.2%	7.4%	7.4%	12.9%	13.4%	8.2%	8.2%	9.7%	9.5%	23.4%	14.4%	11.9%	12.0%	11.3%	8.7%	15.5%	11.9%
2023 Total	Jan	Feb	March	April	May	June	July	August	Sept	Oct	Nov	Dec	YTD	1Q	2Q	3Q	4Q	Total
2023 Total	4264	4005											50711	12187	12228	12992	13304	50711
2022 Total	4335	3757	4095	3932	4110	4186	4433	4314	4245	4333	4343	4628	50711	12187	12228	12992	13304	50711
2021 Total	3941	3525	3831	3832	3840	3894	4190	4223	4103	4244	3882	4351	47856	11297	11566	12516	12477	47856
2020 Total	3740	3565	3324	2853	3312	3543	3714	3819	3687	3891	3908	3953	43309	10629	9708	11220	11752	43309
2019 Total	3685	3576	3746	3720	3743	3673	3982	3811	3593	3731	3664	3664	44588	11007	11136	11386	11059	44588
	-1.6%	6.6%	6.9%	2.6%	7.0%	7.5%	5.8%	2.2%	3.5%	2.1%	11.9%	6.4%	6.0%	7.9%	5.7%	3.8%	6.6%	6.0%

# Emergency 911 Reponses



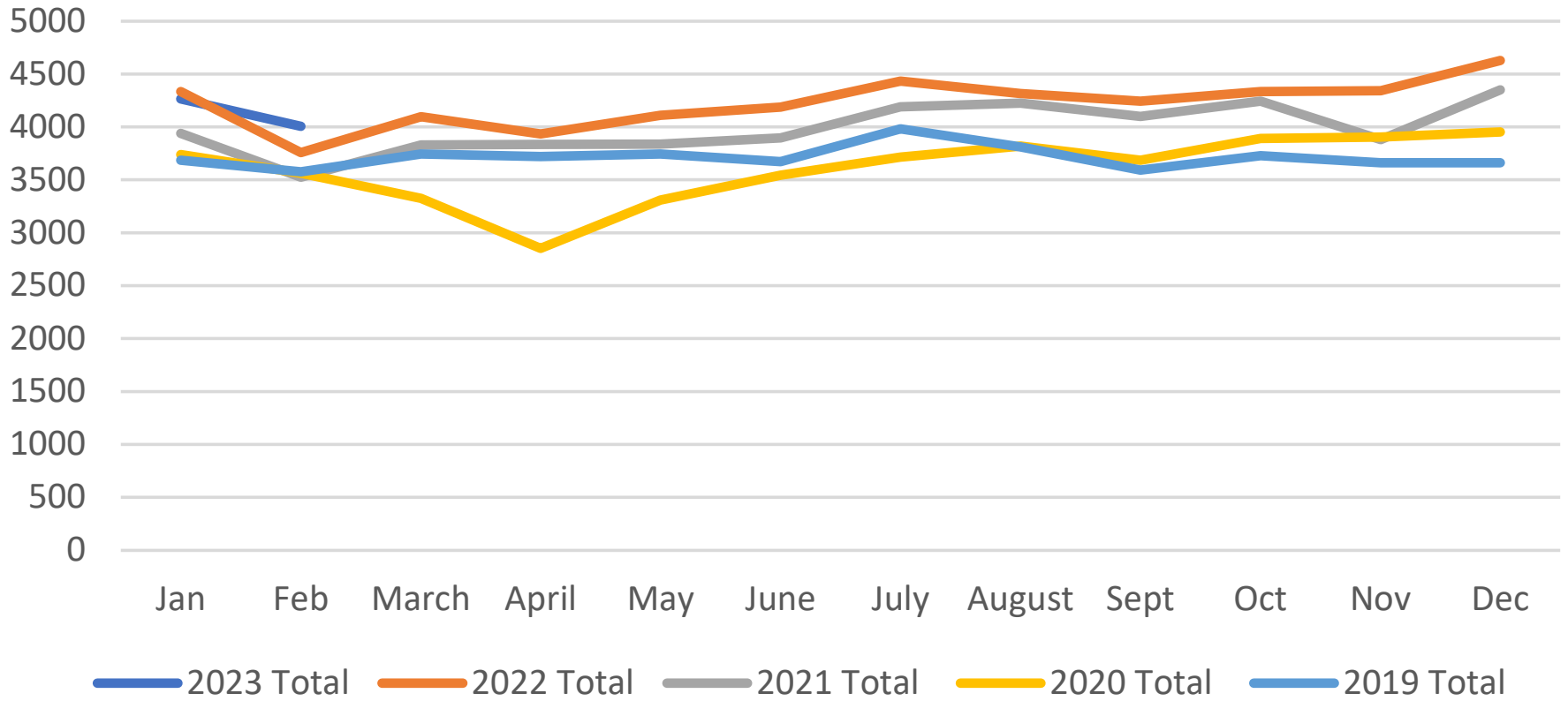
# Interfacility Transfers



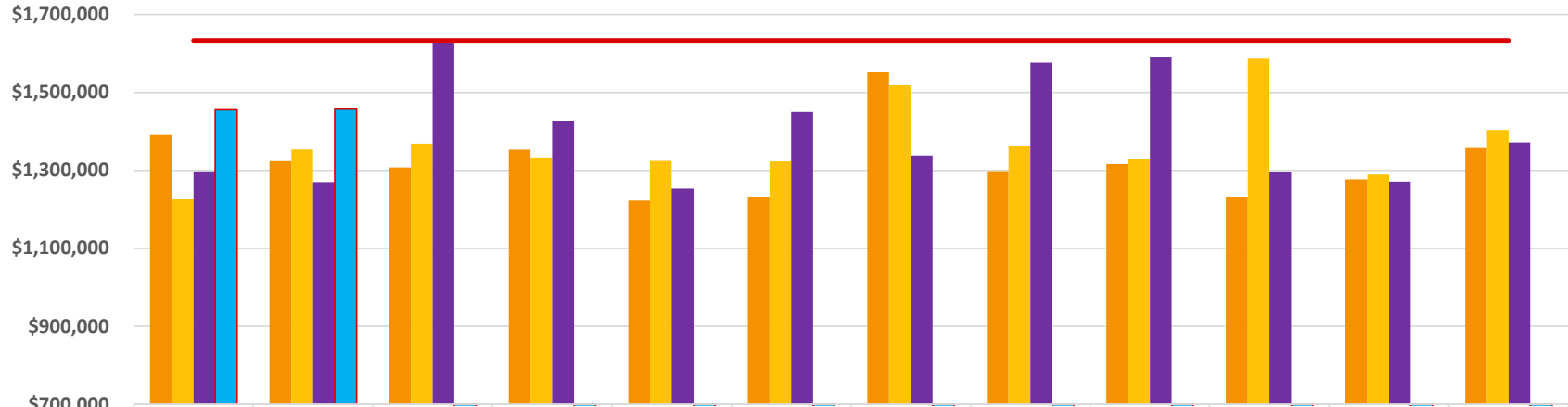
— 2023 Transfer — 2022 Transfer — 2021 Transfer  
— 2020 Transfer — 2019 Transfer



# Total Responses



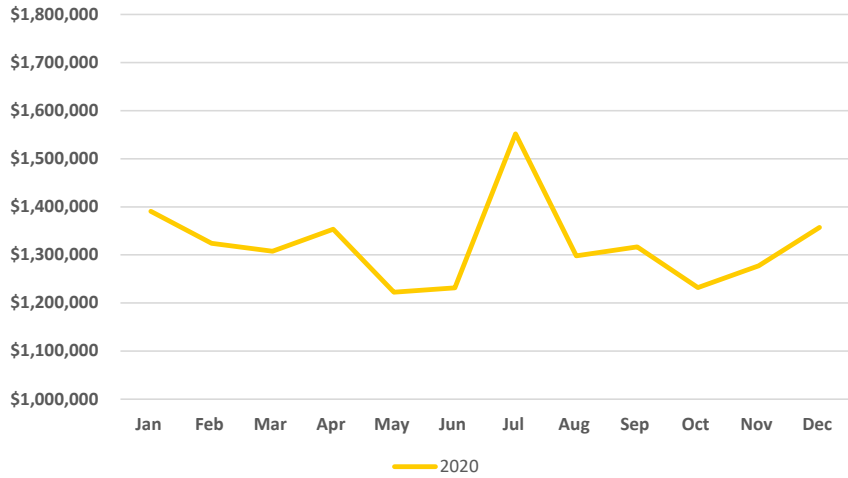
### Net Ambulance Fees by Month 2020-2023



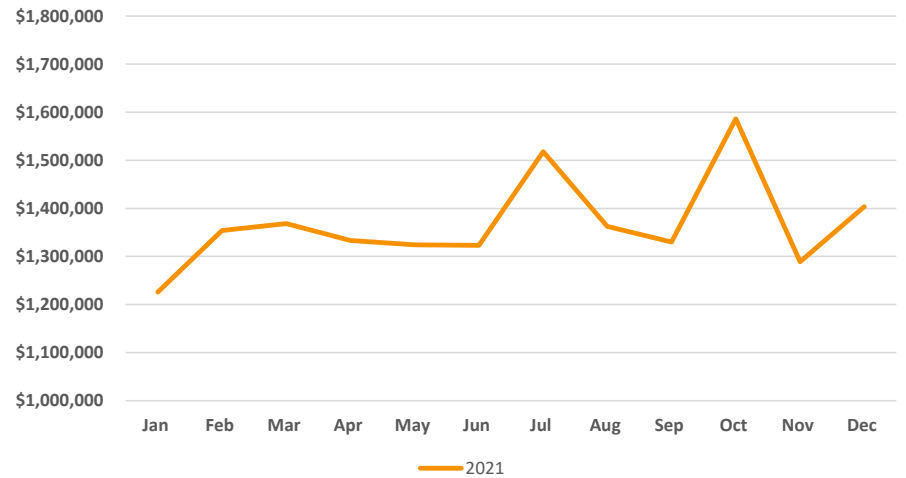
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
2020	1,390,679	1,323,953	1,307,505	1,353,494	1,222,483	1,231,512	1,551,731	1,298,110	1,316,459	1,232,322	1,277,222	1,357,292
2021	1,225,927	1,354,087	1,368,492	1,333,262	1,324,316	1,323,330	1,518,255	1,362,573	1,330,231	1,586,322	1,289,286	1,403,642
2022	1,297,464	1,270,252	1,636,904	1,426,942	1,253,539	1,449,683	1,338,186	1,576,306	1,589,727	1,296,673	1,271,387	1,372,061
2023	1,455,369	1,457,301	-	-	-	-	-	-	-	-	-	-
'23 Budget	1,633,309	1,633,309	1,633,309	1,633,309	1,633,309	1,633,309	1,633,309	1,633,309	1,633,309	1,633,309	1,633,309	1,633,309

■ 2020   
 ■ 2021   
 ■ 2022   
 ■ 2023   
 — '23 Budget

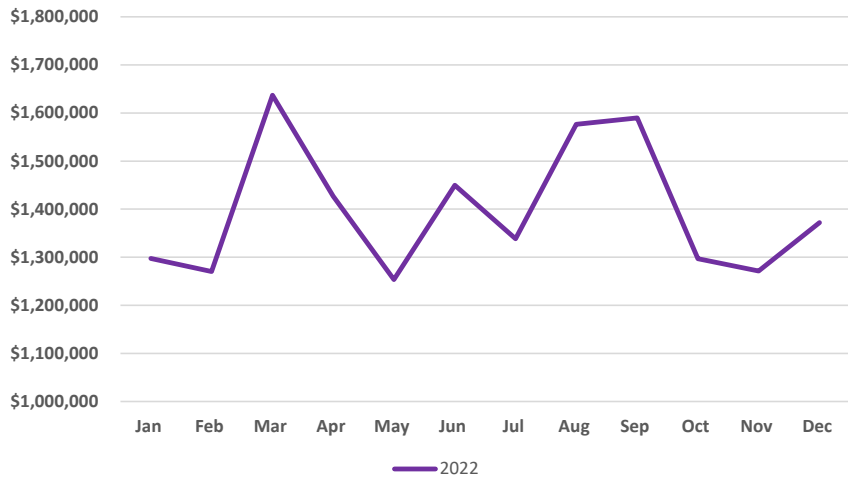
### Ambulance Revenue 2020



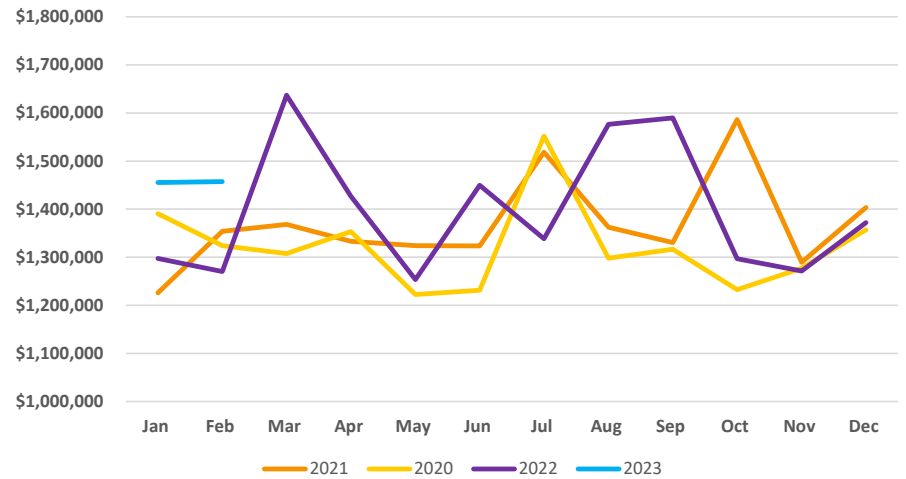
### Ambulance Revenue 2021



### Ambulance Revenue 2022



### Ambulance Revenue Trends 2020-2023



# Memo

**To:** Kelly Cope, Chief and Dave Lewis, Assistant Chief  
**From:** Jeremy Hollrah, Deputy Chief  
**Date:** 3/6/2023  
**Re:** Approval to award Emergency Services Supply for Type I Ambulances

As the District prepares for the next 3 years of ambulances Invitation for Bid 1358 was issued on January 30<sup>th</sup>, 2023 following the District's Bid Policies.

Invitation for Bid 1358 included specifications for Type I Ambulances. A direct solicitation was sent to 7 vendors for this project, published in local print media and posted on the District website. A total of 4 responses were received.

This Invitation for Bid included the request for 4 pricing options,

1. Type I – Diesel
2. Type I – Diesel w/ PowerLoad
3. Type I – Gas
4. Type I – Gas w/ PowerLoad

The Ambulance Design Committee and District Administration are recommending the award of Type I Ambulance New Builds to Emergency Services Supply utilizing the results of the IFB 1358 – Type I Ambulance for a 3-year period as the vendor offering the lowest price meeting the specifications of the District.

	2023	2024	2025
Feld Fire - Diesel	\$ 320,250.00	\$ 336,262.50	\$ 353,075.63
w/ PowerLoad	\$ 348,898.00	\$ 366,342.90	\$ 384,660.05
Feld Fire - Gas	\$ 311,891.00	\$ 327,485.55	\$ 343,859.83
w/ PowerLoad	\$ 339,949.00	\$ 356,946.45	\$ 374,793.77
Emergency Services Supply - Diesel	\$ 277,786.00	\$ 300,008.88	\$ 324,009.59
w/ PowerLoad	\$ 304,086.00	\$ 328,412.88	\$ 354,685.91
Emergency Services Supply - Gas	\$ 269,411.00	\$ 290,963.88	\$ 314,240.99
w/ PowerLoad	\$ 296,011.00	\$ 319,691.88	\$ 345,267.23
Conrad Fire - Diesel	\$ 299,761.54	\$ 344,725.77	\$ 396,434.64
w/ PowerLoad	\$ 326,604.60	\$ 375,595.29	\$ 431,934.58
Conrad Fire - Gas	\$ 293,729.48	\$ 337,788.90	\$ 388,457.24
w/ PowerLoad	\$ 320,572.54	\$ 368,658.42	\$ 423,957.18

### Bid Summary Form

<b>BID # 1358</b>	<b>REQUESTED BY: Hollrah</b>	<b>DATE: 03/03/2023</b>
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<b>REQUEST FOR: Type I Ambulance New Build</b>	<b>BUDGETED COST: N/A</b>
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Type I Ambulance - Agreement for 3 year of new build per specifications provided in invitation for bid (IFB) 1358

<b>TYPE OF BID: Sealed</b>	<b>BID DUE BY: 03/02/2023</b>
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**CATALOG OR PHONE**  **WRITTEN QUOTE**  **SEALED BID**   
 (Under \$10,000) (\$10,000 - \$25,000) (Over \$25,000)

VENDORS SOLICITED	
American Emergency Vehicles	Braun Industries
Feld Fire	Horton Emergency Vehicles
Conrad Fire	Emergency Services Supply

BIDS RECEIVED VIA MAIL OR IN PERSON		
VENDOR	PRICE	DATE REC'D
Feld Fire	Type I Diesel \$320,250 Type I Diesel with powerload \$348,898 Type I Gas \$311,891 Type I gas with powerload \$339,949 5% Increase year 2024 and 2025	03/01/2023
Emvergency Services Supply (Osage)	Type I Diesel \$277,786 Type I Diesel with powerload \$304,086 Type I Gas \$269,411 Type I gas with powerload \$296,011 8% Increase year 2024 and 2025	03/01/2023

Conrad Fire	Type I Diesel \$299,761.54 Type I Diesel with powerload \$326,604.60 Type I Gas \$293,729.48 Type I gas with powerload \$320,572.54 15% Increase year 2024 and 2025 unless surpassed by PPI index on Monthly basis	03/02/2023
Pinnacle	NO Bid	01/31/2023

<b>BIDS RECEIVED VIA E-MAIL AT sealedbid@sccad.com</b>		
<b>VENDOR</b>	<b>PRICE</b>	<b>DATE REC'D</b>

**RECOMMENDATION**

**Award Emergency Services Supply for best price meeting the specifications.**

**NOTES:**

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<b>BID AWARDED TO:</b>		<b>DATE:</b>
<b>APPROVED BY:</b>		<b>DATE:</b>
<b>P.O. #</b>	<b>WORK ORDER #</b>	<b>COST CENTER</b>

# Memo

**To:** Kelly Cope, Chief and Dave Lewis, Assistant Chief  
**From:** Jeremy Hollrah, Deputy Chief  
**Date:** 3/6/2023  
**Re:** Approval to award Emergency Services Supply for Type I Ambulance Remounts

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As the District prepares for the next 3 years of ambulances Invitation for Bid 1359 was issued on January 30<sup>th</sup>, 2023 following the District's Bid Policies.

Invitation for Bid 1359 included specifications for Type I Ambulance Remounts. A direct solicitation was sent to 7 vendors for this project, published in local print media and posted on the District website. A total of 4 responses were received.

Attached to this memo is the Bid Summary Form showing the current and 2 additional year pricing.

This Invitation for Bid included the request for 2 pricing options,

1. Type I – Diesel
2. Type I – Gas

The Ambulance Design Committee and District Administration are recommending the award of Type I Ambulance Remounts to Emergency Services Supply utilizing the results of the IFB 1359 – Type I Ambulance Remounts for a 3-year period as the vendor offering the lowest price meeting the specifications of the District.

	2023	2024	2025
Feld Fire - Diesel	\$ 220,189.00	\$ 231,198.45	\$ 242,758.37
Feld Fire - Gas	\$ 211,189.00	\$ 221,748.45	\$ 232,835.87
Emergency Services Supply - Diesel	\$ 184,255.00	\$ 193,467.75	\$ 203,141.14
Emergency Services Supply - Gas	\$ 175,155.00	\$ 183,912.75	\$ 193,108.39

### Bid Summary Form

<b>BID # 1359</b>	<b>REQUESTED BY: Hollrah</b>	<b>DATE: 03/03/2023</b>
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<b>REQUEST FOR: Type I Ambulance New Build</b>	<b>BUDGETED COST: N/A</b>
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Type I Remount - Agreement for 3 year of new build per specifications provided in invitation for bid (IFB) 1359

<b>TYPE OF BID: Sealed</b>	<b>BID DUE BY: 03/02/2023</b>
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**CATALOG OR PHONE**  (Under \$10,000)     
 **WRITTEN QUOTE**  (\$10,000 - \$25,000)     
 **SEALED BID**  (Over \$25,000)

VENDORS SOLICITED	
American Emergency Vehicles	Braun Industries
Feld Fire	Horton Emergency Vehicles
Conrad Fire	Emergency Services Supply

BIDS RECEIVED VIA MAIL OR IN PERSON		
VENDOR	PRICE	DATE REC'D
Feld Fire	Type I Diesel Remount \$220,189 Type I Gas Remount \$211,189 5% Increase year 2024 and 2025	03/01/2023
Emvergency Services Supply (Osage)	Type I Diesel Remount \$184,255 Type I Gas Remount \$175,155 5% Increase year 2024 and 2025	03/01/2023
Conrad Fire	NO Bid	03/02/2023
Pinnacle	NO Bid	01/31/2023

BIDS RECEIVED VIA E-MAIL AT sealedbid@sccad.com		
VENDOR	PRICE	DATE REC'D



**RECOMMENDATION**

Award Emergency Services Supply as the vendor offering the best price meeting the specifications of the District.

**NOTES:**

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<b>BID AWARDED TO:</b>		<b>DATE:</b>
<b>APPROVED BY:</b>		<b>DATE:</b>
<b>P.O. #</b>	<b>WORK ORDER #</b>	<b>COST CENTER</b>

# Memo

**To:** Kelly Cope, Chief and Dave Lewis, Assistant Chief  
**From:** Jeremy Hollrah, Deputy Chief  
**Date:** 3/6/2023  
**Re:** Approval to award Emergency Services Supply for Type III Ambulances

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As the District prepares for the next 3 years of ambulances Invitation for Bid 1360 was issued on January 30<sup>th</sup>, 2023 following the District's Bid Policies.

Invitation for Bid 1360 included specifications for Type III Ambulances. A direct solicitation was sent to 7 vendors for this project, published in local print media and posted on the District website. A total of 4 responses were received.

Attached to this memo is the Bid Summary Form showing the current and 2 additional year pricing

This Invitation for Bid included the request for 2 pricing options,

1. Type III – Gas
2. Type III – Gas w/ PowerLoad

The Ambulance Design Committee and District Administration are recommending the award of Type III Ambulances to Emergency Services Supply utilizing the results of the IFB 1360 – Type III Ambulance for a 3-year period as the vendor offering the lowest price meeting the specifications of the District for the length of the agreement.

	2023	2024	2025
Feld Fire	\$ 288,731.00	\$ 303,167.55	\$ 318,325.93
w/ PowerLoad	\$ 316,790.00	\$ 332,629.50	\$ 349,260.98
Emergency Services Supply	\$ 266,285.00	\$ 276,936.40	\$ 288,013.86
w/ PowerLoad	\$ 290,885.00	\$ 302,520.40	\$ 314,621.22
Conrad Fire	\$ 262,266.64	\$ 301,606.64	\$ 346,847.63
w/ PowerLoad	\$ 289,109.70	\$ 332,476.16	\$ 382,347.58

### Bid Summary Form

<b>BID # 1360</b>	<b>REQUESTED BY: Hollrah</b>	<b>DATE: 03/03/2023</b>
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<b>REQUEST FOR: Type III Ambulance New Build</b>	<b>BUDGETED COST: N/A</b>
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Type III Ambulance - Agreement for 3 year of new build per specifications provided in invitation for bid (IFB) 1360

<b>TYPE OF BID: Sealed</b>	<b>BID DUE BY: 03/02/2023</b>
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**CATALOG OR PHONE**       **WRITTEN QUOTE**       **SEALED BID**   
 (Under \$10,000)                      (\$10,000 - \$25,000)                      (Over \$25,000)

#### VENDORS SOLICITED

American Emergency Vehicles	Braun Industries
Feld Fire	Horton Emergency Vehicles
Conrad Fire	Emergency Services Supply

#### BIDS RECEIVED VIA MAIL OR IN PERSON

VENDOR	PRICE	DATE REC'D
Feld Fire	Type III Ambulance \$288,731  Type III Ambulance with powerload \$316,790  5% Increase year 2024 and 2025	03/01/2023
Emvergency Services Supply (Osage)	Type III Ambulance \$266,285  Type III Ambulance with powerload \$290,885  4% Increase year 2024 and 2025	03/01/2023

Conrad Fire	Type III Ambulance \$262,266.64	03/02/2023
	Type III Ambulance with powerload \$289,109.70	
	15% Increase year 2024 and 2025 Unless surpassed by the PPI Index on a monthly	
Pinnacle	NO Bid	01/31/2023

BIDS RECEIVED VIA E-MAIL AT <a href="mailto:sealedbid@sccad.com">sealedbid@sccad.com</a>		
VENDOR	PRICE	DATE REC'D

**RECOMMENDATION**

**Award to Emergency Services Supply for the best price meeting the specifications for the length of the agreement.**

**NOTES:**

<b>BID AWARDED TO:</b>	<b>DATE:</b>
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<b>APPROVED BY:</b>	<b>DATE:</b>
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<b>P.O. #</b>	<b>WORK ORDER #</b>	<b>COST CENTER</b>
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# Memo

**To:** Kelly Cope, Chief and Dave Lewis, Assistant Chief  
**From:** Jeremey Hollrah, Deputy Chief  
**Date:** 3/6/2023  
**Re:** Approval to award Emergency Services Supply for Type III Ambulance Remounts

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As the District prepares for the next 3 years of ambulances Invitation for Bid 1361 was issued on January 30<sup>th</sup>, 2023 following the District's Bid Policies.

Invitation for Bid 1361 included specifications for Type III Ambulance Remounts. A direct solicitation was sent to 7 vendors for this project, published in local print media and posted on the District website. A total of 4 responses were received.

Attached to this memo is the Bid Summary Form showing the current and 2 additional year pricing.

The Ambulance Design Committee and District Administration are recommending the award of Type III Ambulance Remounts to Emergency Services Supply utilizing the results of the IFB 1361 – Type III Ambulance Remounts for a 3-year period as the vendor offering the lowest price meeting the specifications of the District for the length of the agreement.

	2023	2024	2025
Feld Fire	\$ 202,962.00	\$ 213,110.10	\$ 223,765.61
Trade	\$ -	\$ -	\$ -
Emergency Services Supply	\$ 150,965.00	\$ 157,003.60	\$ 163,283.74
Trade	\$ 1,000.00	\$ 1,000.00	\$ 1,000.00

### Bid Summary Form

<b>BID # 1361</b>	<b>REQUESTED BY: Hollrah</b>	<b>DATE: 03/03/2023</b>
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<b>REQUEST FOR: Type III Ambulance Remount</b>	<b>BUDGETED COST: N/A</b>
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Type III Remount - Agreement for 3 year of new build per specifications provided in invitation for bid (IFB) 1361

<b>TYPE OF BID: Sealed</b>	<b>BID DUE BY: 03/02/2023</b>
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**CATALOG OR PHONE**       **WRITTEN QUOTE**       **SEALED BID**   
 (Under \$10,000)                      (\$10,000 - \$25,000)                      (Over \$25,000)

VENDORS SOLICITED	
American Emergency Vehicles	Braun Industries
Feld Fire	Horton Emergency Vehicles
Conrad Fire	Emergency Services Supply

BIDS RECEIVED VIA MAIL OR IN PERSON		
VENDOR	PRICE	DATE REC'D
Feld Fire	Type III Remount Gas Chassis \$202,962 Type III Chassis Trade in Gas N/A 5% Increase year 2024 and 2025	03/01/2023
Emvergency Services Supply (Osage)	Type III Remount Gas Chassis \$150,965 Type III Chassis Trade in Gas \$1,000 (running condition) 6% Increase year 2024 and 2025	03/01/2023
Conrad Fire	No Bid	03/02/2023
Pinnacle	NO Bid	01/31/2023

BIDS RECEIVED VIA E-MAIL AT <a href="mailto:sealedbid@sccad.com">sealedbid@sccad.com</a>		
VENDOR	PRICE	DATE REC'D

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**RECOMMENDATION**

Award to Emergency Services Supply as the vendor offering the best price meeting the specifications of the District for the length of the agreement.

**NOTES:**

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<b>BID AWARDED TO:</b>	<b>DATE:</b>
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<b>APPROVED BY:</b>	<b>DATE:</b>
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<b>P.O. #</b>	<b>WORK ORDER #</b>	<b>COST CENTER</b>
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