

NOTICE OF MEETING

Public notice is hereby given that a public meeting of the Board of Directors of the St. Charles County Ambulance District will be held at the District's Offices, 2000 Salt River Road, in St. Peters, Missouri, on Thursday September 14th, 2023 at 6:00 p.m., to consider and act upon the matters on the following tentative agenda and such other matters as may be presented at the meeting and determined to be appropriate for discussion at that time.

6:00 P.M. –BOARD MEETING

- I CALL TO ORDER
- II PLEDGE OF ALLEGIANCE
- III PUBLIC COMMENTS
- IV AWARDS & ANNOUNCEMENTS
- V CONSENT AGENDA
 - A. September 14th, 2023 Agenda Approval
 - B. August 24th, 2023 Approval of Meeting Minutes
- VI STAFF REPORTS
 - A. 2022 Financial Report – Steven Tripi
 - B. Call Volume & Revenue Report – (August)
- VII OLD BUSINESS
- VIII NEW BUSINESS
 - A. Overtime/Float Proof of Concept
 - B. Agreement for Grant Support Services
 - C. Stryker Stretchers and Power Loads
 - D. 2024 Type I Ambulances
 - E. 2024 Type III Ambulances
 - F. 2024 Type III Ambulance Remounts
 - G. 2023 Type III Ambulance Remount
 - H. Insurance Update
- IX ADJOURN PUBLIC PORTION

Kenny Biermann
Secretary of the Board of Directors

Date/Time Posted: 09.13.2023 @ 12 noon

By: Tammy Dixon

NOTICE OF MEETING

Public notice is hereby given that a public meeting of the Board of Directors of the St. Charles County Ambulance District will be held at the District's Offices, 2000 Salt River Road in St. Peters, Missouri, on Thursday September 14th, 2023 at 6:00 p.m., to consider and act upon the matters on the following tentative agenda and such other matters as may be presented at the meeting and determined to be appropriate for discussion at that time.

- I CALL TO ORDER – PUBLIC PORTION

- II MOTION TO SUSPEND PUBLIC PORTION AND GO TO CLOSED SESSION
Pursuant to: A. Attorney Client Sec.610.021 (1)RSMo (1986) B. Personnel Sec.
610.021(3&13) RSMo(1986)

- III MOTION TO RE-OPEN - PUBLIC PORTION

- IV NEW BUSINESS
A. Recruitment Incentive

- VI ADJOURMENT – PUBLIC PORTION

Kenny Biermann
Secretary of the Board of Directors

Date/Time Posted: 09.13.2023 @ 12 noon

By: Tammy Dixon

**ST. CHARLES COUNTY AMBULANCE DISTRICT
BOARD MEETING MINUTES
THURSDAY AUGUST 24th, 2023**

I. CALL TO ORDER

Ronald Reguly, called the meeting to order at headquarters at 6:00 p.m. In attendance were Ronald Reguly, Teresa Reynolds, John Whitworth, Mark Johnson, Sean Treece and Kenny Biermann (via video).

II. PLEDGE OF ALLEGIANCE

III. PUBLIC COMMENTS

Layne Bradford made public comments.

Arnie C. Dienoff made public comments.

IV. AWARDS AND ANNOUNCEMENTS

V. CONSENT AGENDA

A. Agenda Approval

Teresa Reynolds moved to approve the agenda as presented for Thursday, August 24th 2023, John Whitworth seconded, the motion carried 6 to 0.

B. Meeting Minute Approval

Teresa Reynolds moved to approve the Board Meeting Minutes from Thursday, August 10th 2023, John Whitworth seconded, the motion carried 6 to 0.

VI. STAFF REPORTS

A. July Financial Review

Rick Rognan from Rognan and Associates presented the July Financial Report. No Board action.

VII. OLD BUSINESS

VIII. NEW BUSINESS

A. Critical Injury or Death Policy

Deputy Chief, Brandon Jones presented new policy Critical Injury or Death Policy.

Teresa Reynolds made the motion to approve Critical Injury or Death Policy as presented, Mark Johnson seconded, the motion carried 6 to 0.

B. Gift and Favors Policy #807-1

Assistant Chief, McGaughey presented a revised Gift and Favors Policy. Mark Johnson recommended we consider adding language to include what state and nation offer to first responders. No Board action.

IX. ADJOURNMENT - PUBLIC PORTION

Ronald Reguly moved to adjourn the Board Meeting, Teresa Reynolds seconded; roll call vote was taken; Ronald Reguly - yea, Teresa Reynolds - yea, Kenneth Biermann - yea, Sean Treece-yea, Mark Johnson- yea, John Whitworth-yea, the motion carried 6 to 0.

**ST. CHARLES COUNTY AMBULANCE DISTRICT
SECOND BOARD MEETING MINUTES
THURSDAY AUGUST 24th, 2023**

I. CALL TO ORDER – PUBLIC PORTION

Ronald Reguly called to order the Public Portion. In attendance were; Ronald Reguly, Teresa Reynolds, Kenny Biermann (via video), Mark Johnson, Sean Treece and John Whitworth.

II. MOTION TO SUSPEND MEETING – PUBLIC PORTION

Teresa Reynolds moved to suspend the open meeting and go into Closed Meeting-pursuant to A. Attorney Client Sec. 610.021(1) RSMo(1986) B. Personnel Sec. 610.021(3&13) RSMo(1986) Sjohn Whitworth seconded; roll call vote was taken.

Ronald Reguly - yea, Teresa Reynolds - yea, Kenneth Biermann - yea, Sean Treece-yea, Mark Johnson-yea, John Whitworth-yea, the motion carried 6 to 0.

III. MOTION TO ADJOURN PUBLIC SESSION

Teresa Reynolds made the motion to adjourn public session, John Whitworth seconded, the motion carried 6 to 0. Roll call vote was taken; Teresa Reynolds-yea, Kenny Biermann-yea, John Whitworth, Mark Johnson-yea, Sean Treece-yea and Ronald Reguly-yea, motion carried 6 to 0.

Ronald Reguly, Chair



Submitted by Tammy Dixon

Kenny Biermann, Secretary/Treasurer

2023	Jan	Feb	March	April	May	June	July	August	Sept	Oct	Nov	Dec	YTD	1Q	2Q	3Q	4Q	Total
911	3391	3086	3327	3264	3443	3364	3291	3579					26745	9804	10071	6870	0	26745
Transfer	873	919	1027	949	981	1054	999	1072					7874	2819	2984	2071	0	7874
Totals	4264	4005	4354	4213	4424	4418	4290	4651	0	0	0	0	34619	12623	13055	8941	0	34619

2022	Jan	Feb	March	April	May	June	July	August	Sept	Oct	Nov	Dec	YTD	1Q	2Q	3Q	4Q	Total
911	3474	2961	3189	3166	3386	3396	3580	3669	3601	3749	3783	4032	41986	9624	9948	10850	11564	41986
Transfer	861	796	906	766	724	790	853	645	644	584	560	596	8725	2563	2280	2142	1740	8725
Totals	4335	3757	4095	3932	4110	4186	4433	4314	4245	4333	4343	4628	50711	12187	12228	12992	13304	50711

2021	Jan	Feb	March	April	May	June	July	August	Sept	Oct	Nov	Dec	YTD	1Q	2Q	3Q	4Q	Total
911	2942	2679	2970	2948	2998	2996	3309	3390	3284	3423	3066	3523	37528	8591	8942	9983	10012	37528
Transfer	999	846	861	884	842	898	881	833	819	821	816	828	10328	2706	2624	2533	2465	10328
Totals	3941	3525	3831	3832	3840	3894	4190	4223	4103	4244	3882	4351	47856	11297	11566	12516	12477	47856

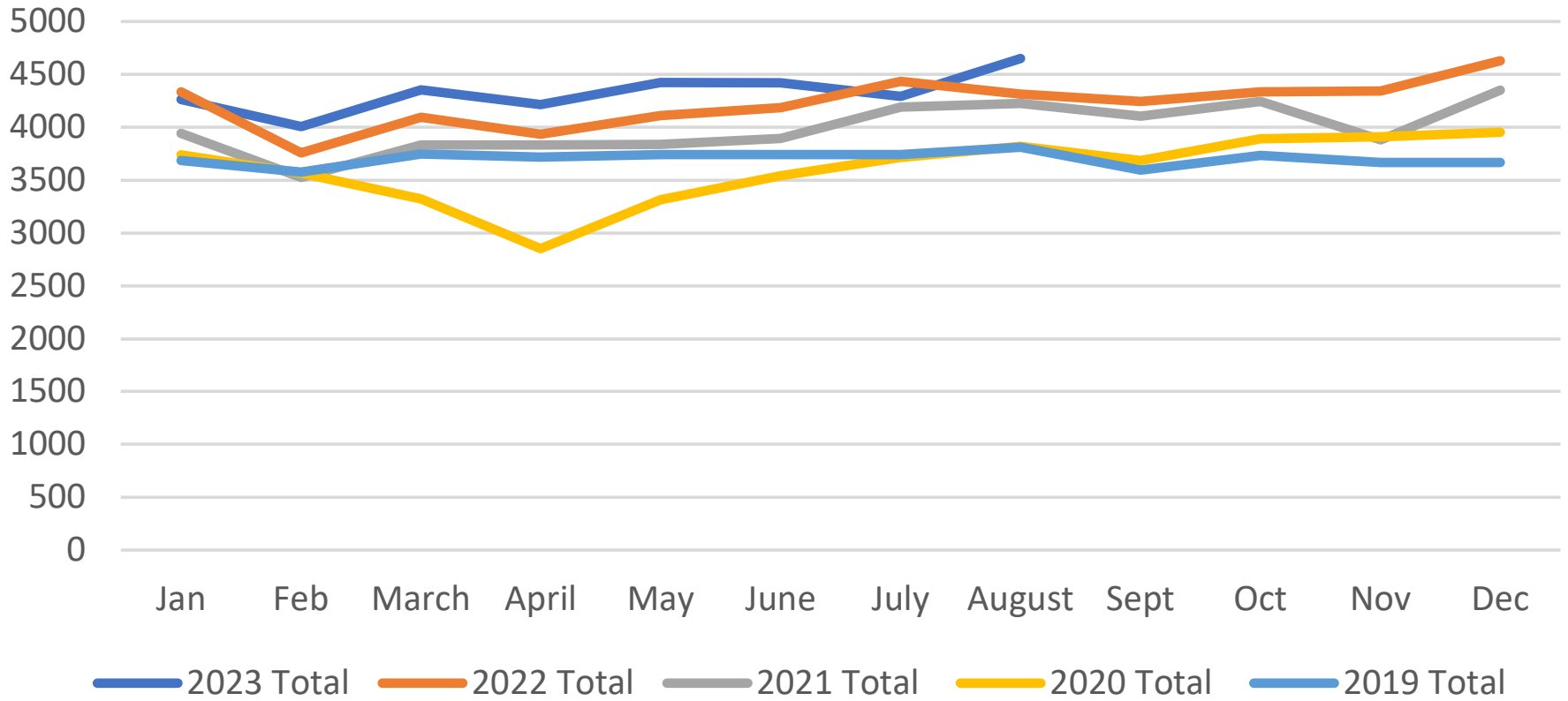
	Jan	Feb	March	April	May	June	July	August	Sept	Oct	Nov	Dec	YTD	1Q	2Q	3Q	4Q	Total
2023 Trans	873	919	1027	949	981	1054	999	1072										
2022 Trans	861	796	906	766	724	790	853	645	644	584	560	596	8725	2563	2280	2142	1740	8725
2021 Trans	999	846	861	884	842	898	881	833	819	821	816	828	10328	2706	2624	2533	2465	10328
2020 Trans	897	782	729	683	804	828	868	915	877	889	861	962	10095	2408	2315	2660	2712	10095
2019 Trans	865	836	868	908	880	881	882	828	797	911	768	794	10218	2569	2669	2507	2473	10218
	1.4%	15.5%	13.4%	23.9%	35.5%	33.4%	17.1%	66.2%	-21.4%	-28.9%	-31.4%	-28.0%	-15.5%	-5.3%	-13.1%	-15.4%	-29.4%	-15.5%

	Jan	Feb	March	April	May	June	July	August	Sept	Oct	Nov	Dec	YTD	1Q	2Q	3Q	4Q	Total
2023 911	3391	3086	3327	3264	3443	3364	3291	3579										
2022 911	3474	2961	3189	3166	3386	3396	3580	3669	3601	3749	3783	4032	41986	9624	9948	10850	11564	41986
2021 911	2942	2679	2970	2948	2998	2996	3309	3390	3284	3423	3066	3523	37528	8591	8942	9983	10012	37528
2020 911	2843	2783	2595	2170	2508	2715	2846	2904	2810	3002	3047	2991	33214	8221	7393	8560	9040	33214
2019 911	2820	2740	2878	2812	2863	2864	2865	2983	2796	2820	2896	3042	34379	8438	8539	8644	8758	34379
	-2.4%	4.2%	4.3%	3.1%	1.7%	-0.9%	-8.1%	-2.5%	9.7%	9.5%	23.4%	14.4%	11.9%	12.0%	11.3%	8.7%	15.5%	11.9%

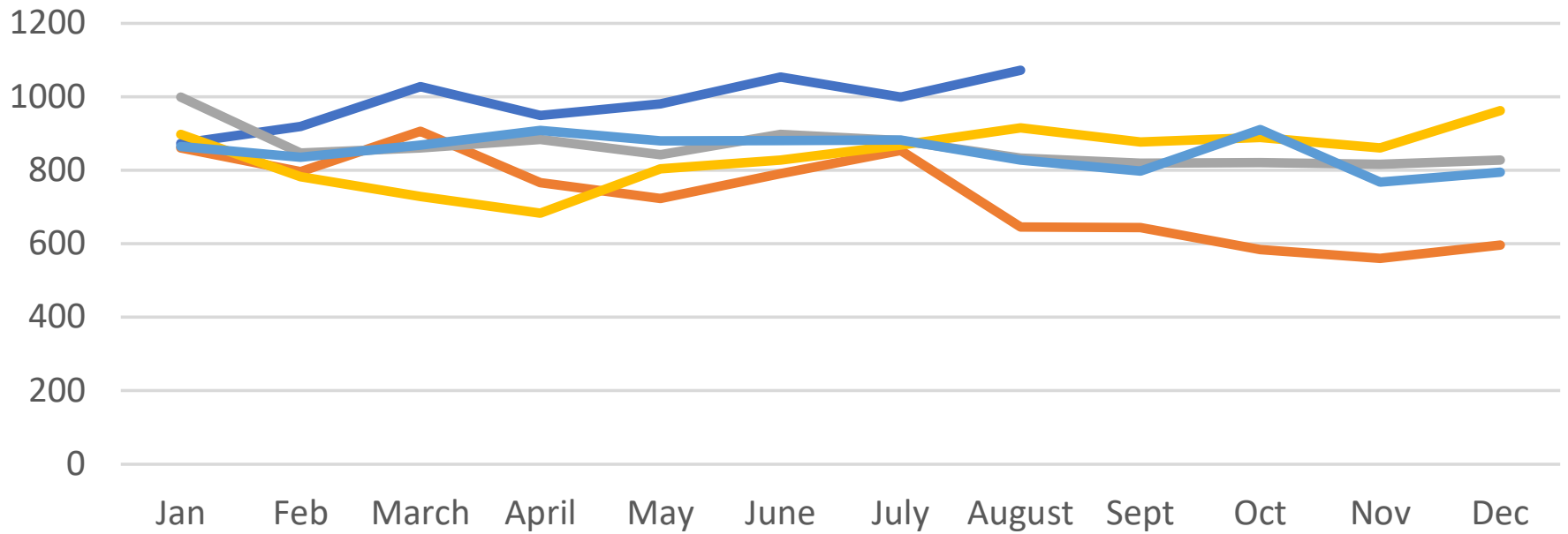
	Jan	Feb	March	April	May	June	July	August	Sept	Oct	Nov	Dec	YTD	1Q	2Q	3Q	4Q	Total
2023 Total	4264	4005	4354	4213	4424	4418	4290	4651					34619	12623	13055			
2022 Total	4335	3757	4095	3932	4110	4186	4433	4314	4245	4333	4343	4628	33162	12187	12228	12992	13304	50711
2021 Total	3941	3525	3831	3832	3840	3894	4190	4223	4103	4244	3882	4351	47856	11297	11566	12516	12477	47856
2020 Total	3740	3565	3324	2853	3312	3543	3714	3819	3687	3891	3908	3953	43309	10629	9708	11220	11752	43309
2019 Total	3685	3576	3746	3720	3743	3744	3745	3811	3593	3731	3664	3664	44422	11007	11207	11149	11059	44422
	-1.6%	6.6%	6.3%	7.1%	7.6%	5.5%	-3.2%	7.8%	3.5%	2.1%	11.9%	6.4%	-30.7%	7.9%	5.7%	3.8%	6.6%	6.0%

4.4%

Total Responses

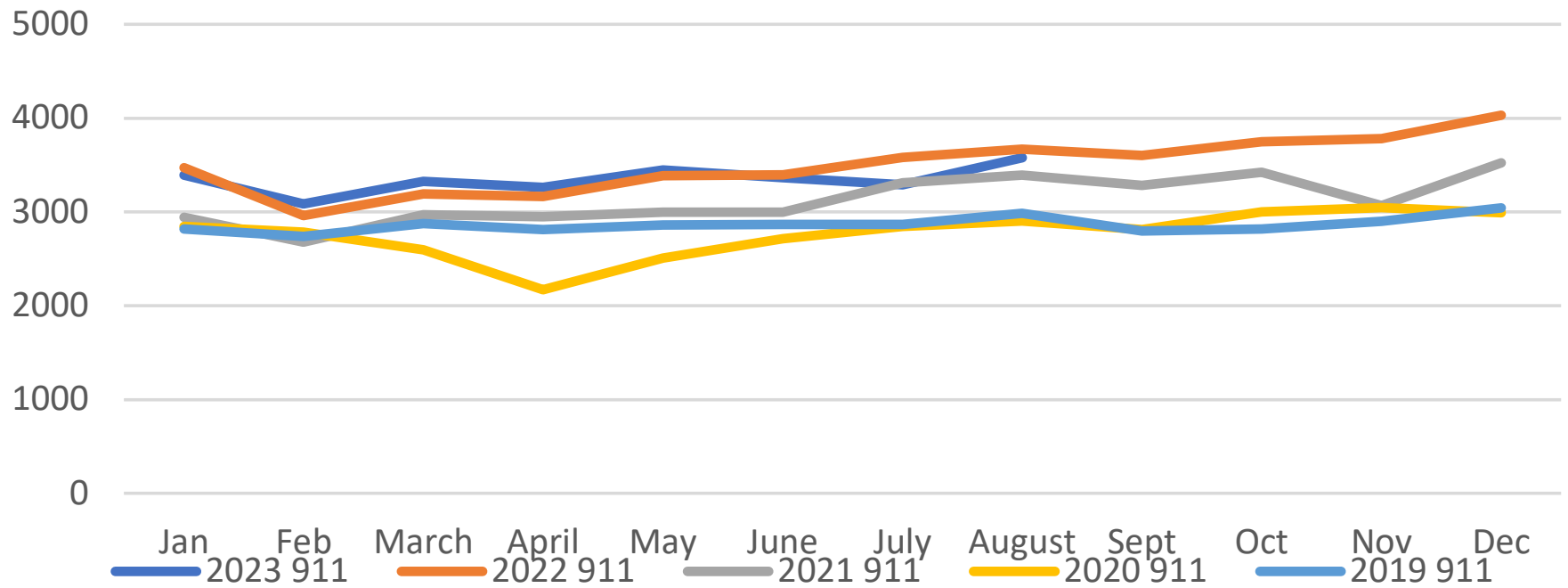


Interfacility Transfers



— 2023 Transfer — 2022 Transfer — 2021 Transfer
— 2020 Transfer — 2019 Transfer

Emergency 911 Reponses



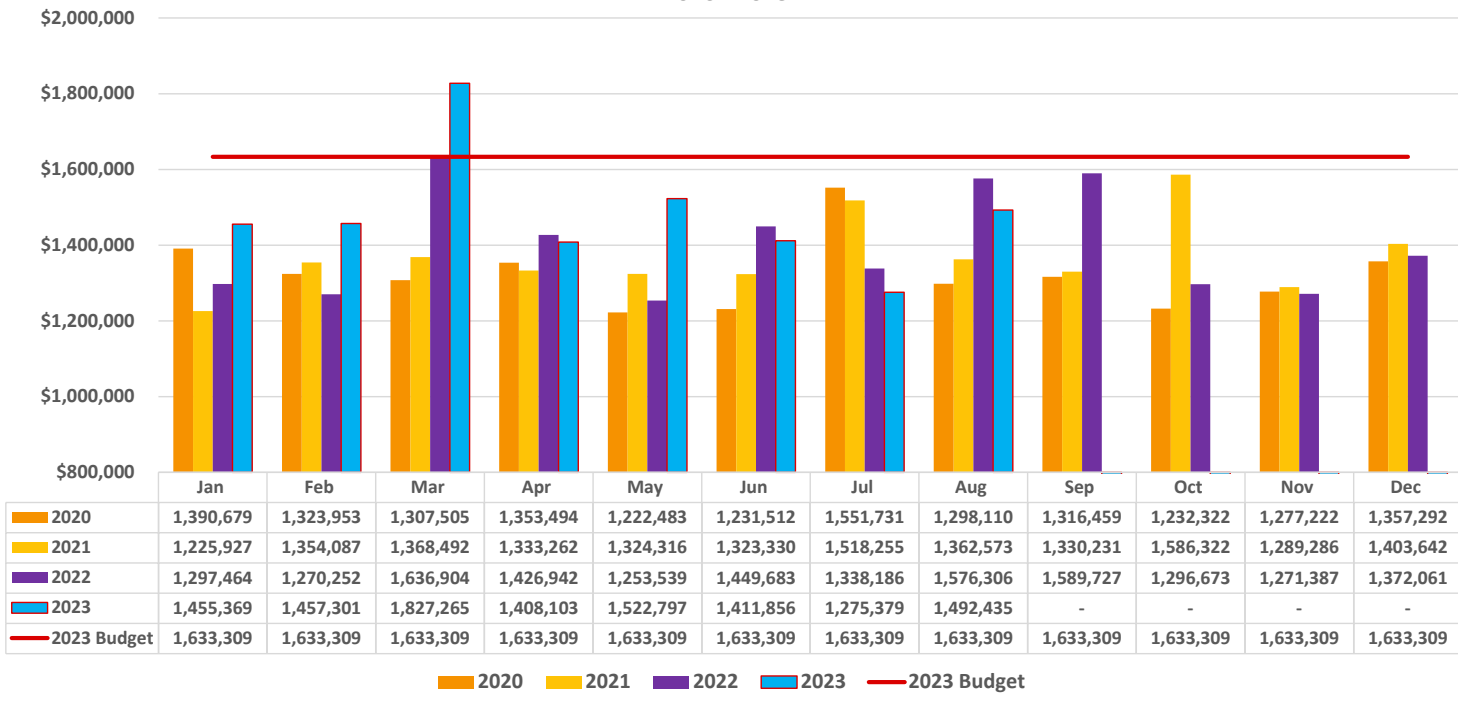
Monthly Unit Utilization

	May		June		July		August	
	Responses	UHU	Responses	UHU	Responses	UHU	Responses	UHU
M111(M18)	179	0.241	156	0.217	170	0.228	198	0.266
M121(M04)	249	0.335	238	0.331	210	0.282	214	0.288
M122(M204)	23	0.031	5	0.007	16	0.022	55	0.074
M131(M05)	207	0.278	196	0.272	190	0.255	208	0.280
M132(M205)	195	0.262	185	0.257	195	0.262	195	0.262
M211(M02)	184	0.247	219	0.304	218	0.293	236	0.317
M212	69	0.093	62	0.086	13	0.017	0	0.000
M221(M08)	88	0.118	97	0.135	111	0.149	107	0.144
M231	210	0.282	219	0.304	214	0.288	232	0.312
M241(M03)	250	0.336	253	0.351	231	0.310	215	0.289
M242(M203)	130	0.175	76	0.106	89	0.120	153	0.206
M261(M01)	143	0.192	140	0.194	139	0.187	166	0.223
M311(M07)	163	0.219	182	0.253	173	0.233	195	0.262
M321(M14)	194	0.261	198	0.275	192	0.258	197	0.265
M331(M30)	57	0.077	54	0.075	49	0.066	58	0.078
M351(M15)	212	0.285	250	0.347	238	0.320	250	0.336
M361(M10)	107	0.144	107	0.149	107	0.144	118	0.159
M411(M06)	171	0.230	157	0.218	178	0.239	180	0.242
M412(M206)	177	0.238	162	0.225	173	0.233	187	0.251
M421(M09)	164	0.220	170	0.236	143	0.192	172	0.231
M431(M13)	123	0.165	103	0.143	106	0.142	105	0.141
M451(M17)	114	0.153	101	0.140	94	0.126	109	0.147
Total		744		720		744.00		744.00

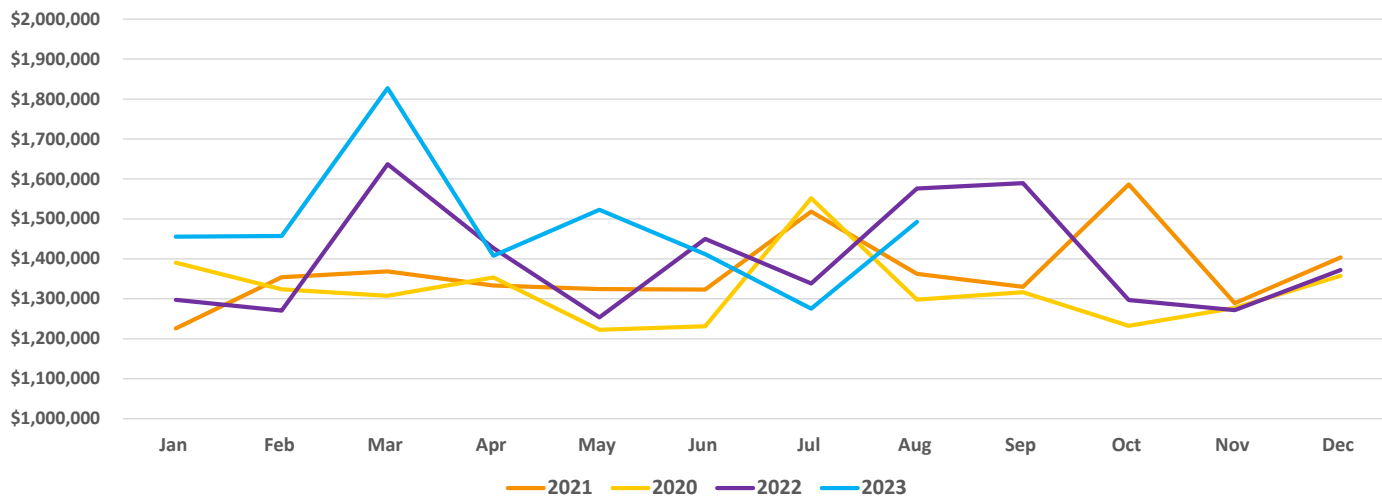
Action 0.350

Watch 0.300

Net Ambulance Fees by Month
2020 - 2023



Ambulance Revenue Trends
2020 - 2023



Memo

To: Kelly Cope, Chief
From: David Lewis, Assistant Chief
Date: 9/12/2023
Re: Agreement for Grant Support Services

On August 7, 2023, the Department of Health and Human Services, Substance Abuse and Mental Health Services Administration (SAMHSA) awarded the District approximately \$1.4M in federal funding for the District's St. Charles County Mobile Integrated Healthcare (MIH) Network for SUD/ODU and Behavioral Health.

As you may recall, we reached out to the Missouri Foundation for Health (MFH) for assistance in applying for these federal monies. In the MFH informational materials, it states the following:

- Consultant: Once the assessment has been made that an organization is eligible for MoCAP, MFH will mobilize grant-writing technical assistance and match you with one of their experienced consultants based on their expertise. You would then have an exploratory call w/consultant to agree on the scope of work and the consultant would submit the SOW to MFH.
 - MFH covers all costs for MoCAP support by contracting directly with the consultant. This usually includes full app writing services, but can include a review of a draft or topical TA, depending on needs of org.
 - Work with the consultant would begin and continue through submission of the application, and MFH staff would not be involved in the work from that point. If any issues arise, you are encouraged to reach out to MFH staff (concern with the consultant or application development, etc.)

They provided us with funds to engage one of their qualified and approved grant support vendors (CAB) to in the amount of \$17,200.00. MFH covered all the costs for this upfront support.

As part of the grant deliverables, one of the “key positions” in the proposal was an “evaluator” who had to be named and approved by SAMHSA at submission. This “key position” serves in the capacity of grant support services and was one of five weighted criteria that the proposal was evaluated against.

SCCAD’s submission referenced several other Missouri agencies who were also individually applying for this grant who agreed to be part of an MIH Network allowing for direct project data exchange and comparison between rural and urban initiatives. These agencies also named CAB in their proposals as the grant support vendor to serve as a single clearinghouse for data comparison.

Community Asset Builders (CAB) has 20 plus years of project and data evaluation experience. Serving as an external evaluator and providing grant support services, CAB will also provide compliance monitoring of the overall evaluation effort, supporting the integration of additional tools into the electronic health record and providing analytic support to meet SAMHSA reporting requirements. CAB represents a team of content/data experts to assure an independent lens on evaluation and compliance activities. Their scope of work includes establishing collection processes, provision of post-award compliance support, generation of evaluative reports to support improvement of services, support with non-competing continuing applications, eRA Commons filing, and other services as requested.

Given Community Asset Builders’ expertise and history, their selection from a pool of approved MFH grant support vendors, submission and approval in the grant documents naming them “key personnel”, and the opportunity for multiple public agencies to share outcome data for grant reporting through a single clearinghouse, staff recommends that Community Asset Builders be classified as a single source vendor and be excepted from competitive bidding according to SCCAD policy 801-1.

Memo

To: Kelly Cope, Chief; Dave Lewis, Assistant Chief
From: Jeremey Hollrah, Deputy Chief
Date: 9/8/2023
Re: Approval to Purchase Stryker Power Pro 2 and MTS Power Load

As the District continues to improve and maintain our medical equipment, Administration is requesting authorization to purchase 51 Stryker Power Pro 2 High Configuration stretchers and 34 Stryker MTS Power Load with associated accessories. These will replace our current stretchers and power load systems that have reached end of life. The District's Product Development Committee researched and evaluated the current available systems and performed a field trial of the Stryker stretchers. The committee received positive feedback from all field crews that participated in the field trial. The Product Development and Steering Committee's unanimously approved the recommendation to proceed with the project.

If approved the District will be utilizing the SAVVIK Contract – Stretchers and Power Cots #2019-05.

This project is scheduled in the 10-year capital plan for 2024. The order will be placed now and scheduled for delivery and payment in 2024. The quote includes trade in values as listed below.

Management is requesting the purchase of 51 Stryker Power Pro 2 High Configuration stretchers and 34 Stryker MTS Power Load with associated accessories. per the specification for a total of \$3,099,204.20 from Stryker Medical utilizing the SAVVIK Contract – Stretchers and Power Cots #2019-05.

Cost Breakdown;

QTY	ITEM	EACH	TOTAL
34	MTS Power Load - Includes Floor Plate	\$26,678.40	\$907,065.60
51	6507 Power Pro 2, High Configuration	\$29,208.00	\$1,489,608.00
51	Lithium-Ion Battery	\$847.20	\$43,207.20
51	Battery Charger	\$1,212.80	\$61,852.80
51	Power Cord	\$28.00	\$1,428.00
51	IV Pole	\$374.40	\$19,094.40
34	ProCare - Power Load	\$12,420.00	\$422,280.00
51	ProCare - Power Pro	\$7,140.00	\$364,140.00
34	Power Load Trade-In	(\$4,000.00)	(\$136,000.00)
42	Stretcher Trade-In	(\$2,500.00)	(\$105,000.00)
1	Freight/Shipping	\$31,528.20	\$31,528.20
			\$3,099,204.20



St Charles County AMB Dist Power Pro 2 & Power Load with Trade in & Service

Quote Number: 10765306

Version: 1

Prepared For: ST CHARLES COUNTY AMB DISTRICT

Attn:

Quote Date: 08/24/2023

Expiration Date: 09/29/2023

Remit to: **Stryker Medical**

P.O. Box 93308

Chicago, IL 60673-3308

Rep: Christina Elias

Email: christina.elias@stryker.com

Phone Number:

Service Rep: Timothy Mcdowell

Email: timothy.mcdowell@stryker.com

Delivery Address		End User - Shipping		Bill To Account	
Name:	ST CHARLES COUNTY AMB DISTRICT	Name:	ST CHARLES COUNTY AMB DISTRICT	Name:	ST CHARLES COUNTY AMB DISTRICT
Account #:	20121374	Account #:	20121374	Account #:	20121374
Address:	2000 SALT RIVER RD SAINT PETERS Missouri 63376-3956	Address:	2000 SALT RIVER RD SAINT PETERS Missouri 63376-3956	Address:	2000 SALT RIVER RD SAINT PETERS Missouri 63376-3956

Equipment Products:

#	Product	Description	U/M	Qty	Sell Price	Total
1.0	639005550001	MTS POWER LOAD *INCLUDES FLOOR PLATE*	PCE	34	\$26,678.40	\$907,065.60
3.0	650705550001	6507 POWER PRO 2, HIGH CONFIG	PCE	51	\$29,208.00	\$1,489,608.00
6.0	650707000002	Lithium-Ion Battery	PCE	51	\$847.20	\$43,207.20
7.0	650700450301	ASSEMBLY, BATTERY CHARGER	PCE	51	\$1,212.80	\$61,852.80
8.0	650700450102	ASSEMBLY, POWER CORD, NORTH AM	PCE	51	\$28.00	\$1,428.00
10.0	650700350006	IV POLE, 3-STAGE, PL	PCE	51	\$374.40	\$19,094.40
Equipment Total:						\$2,522,256.00

Trade In Credit:

Product	Description	Qty	Credit Ea.	Total Credit
TR-SPCOT-PP2	TR-SYK PCOT TO PP2	42	-\$2,500.00	-\$105,000.00
TR-SPL-PL	TRADE-IN-STRYKER POWER LOAD TOWARDS PURCHASE OF POWERLOAD	34	-\$4,000.00	-\$136,000.00

ProCare Products:



St Charles County AMB Dist Power Pro 2 & Power Load with Trade in & Service

Quote Number: 10765306

Version: 1

Prepared For: ST CHARLES COUNTY AMB DISTRICT

Attn:

Quote Date: 08/24/2023

Expiration Date: 09/29/2023

Remit to:

Stryker Medical

P.O. Box 93308

Chicago, IL 60673-3308

Rep:

Christina Elias

Email:

christina.elias@stryker.com

Phone Number:

Service Rep:

Timothy Mcdowell

Email:

timothy.mcdowell@stryker.com

#	Product	Description	Months	Qty	Sell Price	Total
2.1	POWERLOAD-PROCARE	Power Load for MTS POWER LOAD *INCLUDES FLOORPLATE*	72	34	\$12,420.00	\$422,280.00
		√Parts, Labor, Travel √Additional PM Visit √Preventative Maintenance √Batteries Service				
5.1	POWERPRO-PROCARE	Power Pro 2 for 6507 POWER PRO 2, HIGHCONFIG	60	51	\$7,140.00	\$364,140.00
		√Parts, Labor, Travel √Additional PM Visit √Preventative Maintenance √Batteries Service √Smart Equip. Management				
ProCare Total:						\$786,420.00

Price Totals:

Estimated Sales Tax (0.000%):	\$0.00
Freight/Shipping:	\$31,528.20
Grand Total:	\$3,099,204.20

Comments:

Pricing Valid until September 29, 2023. Price increase effective October 1, 2023. SAVVIK member #11044. SAVVIK Contract: Stretchers and Power Cots #2019-05

Prices: In effect for 30 days

Terms: Net 30 Days



St Charles County AMB Dist Power Pro 2 & Power Load with Trade in & Service

Quote Number: 10765306

Version: 1

Prepared For: ST CHARLES COUNTY AMB DISTRICT

Attn:

Quote Date: 08/24/2023

Expiration Date: 09/29/2023

Remit to:

Stryker Medical

P.O. Box 93308

Chicago, IL 60673-3308

Rep:

Christina Elias

Email:

christina.elias@stryker.com

Phone Number:

Service Rep:

Timothy Mcdowell

Email:

timothy.mcdowell@stryker.com

Terms and Conditions:

Deal Consummation: This is a quote and not a commitment. This quote is subject to final credit, pricing, and documentation approval. Legal documentation must be signed before your equipment can be delivered. Documentation will be provided upon completion of our review process and your selection of a payment schedule. Confidentiality Notice: Recipient will not disclose to any third party the terms of this quote or any other information, including any pricing or discounts, offered to be provided by Stryker to Recipient in connection with this quote, without Stryker's prior written approval, except as may be requested by law or by lawful order of any applicable government agency. A copy of Stryker Medical's terms and conditions can be found at https://techweb.stryker.com/Terms_Conditions/index.html.

PENDING APPROVAL

Memo

To: Kelly Cope, Chief and Dave Lewis, Assistant Chief
From: Jeremey Hollrah, Deputy Chief
Date: 9/8/2023
Re: Approval to Purchase 2 Osage Ambulance Type I Ambulances

As the District continues to improve and update the current fleet of ambulances, Invitation for Bid 1358 was issued on January 30th, 2023 following the District's Bid Policies The District solicited 7 vendors and received 3 qualified bids. At the March 9th, 2023 Board Meeting, Emergency Services Supply was selected to provide ambulance builds for the District on a 3 year agreement.

If approved the District will be utilizing the results of the 2023 IFB 1358– Type I Ambulance which includes a 3-year purchasing agreement from Emergency Services Supply.

Currently, the 2024 Capital Budget Plan includes 2 – Type I Ambulances. These ambulances will be completed and delivered in 2024.

Project Breakdown:

Qty	Item	Each	Total
1	2023 Type I Osage Ambulance	\$281,486.00	\$281,486.00
1	2024 Type I Osage Ambulance	\$303,684.00	\$303,684.00
2	Change Order Approval	\$3,000.00	\$6,000.00
			\$591,170.00

Project Total - \$591,170.00

Management is requesting the approval to purchase 1 – 2023 Ford F-550 4WD Osage Ambulance and 1 – 2024 Ford F-550 4WD Osage Ambulance from Emergency Services Supply for a total amount of \$591,170.00 exercising the prior board authority granted to purchase vehicles from Emergency Services Supply based on the 2023 IFB #1358. Funding for this purchase will be from 2024 Capital Budget.

Budget Line:

Ambulances: 90201-3 Ambulances



EMERGENCY SERVICES SUPPLY

2637 Drew Perry Road
Jefferson City, MO 65109

DATE: September 8th, 2023
TO: St. Charles County Ambulance District
Deputy Chief Jeremy Hollrah
FROM: Chris Marshall
REFERENCE: PRICING FOR 2024

IFB - #1358 – 2023 Type I Ambulance

2024 Orders (2) Units Total

(1)Unit @ 23 Pricing: \$281,486.00

- chassis price included and estimated @ \$60,220.00. Final Ford invoice will be passed through

(1)Unit @ 24 Pricing: \$303,684.00

- chassis price included and estimated @ \$65,650.00. Final Ford invoice will be passed through

-Includes Addition of Upgraded A/C Compressor



Osage Ambulances is a proud member of the Buy Missouri Program!

Memo

To: Kelly Cope, Chief and Dave Lewis, Assistant Chief
From: Jeremey Hollrah, Deputy Chief
Date: 9/8/2023
Re: Approval to Purchase 2 Osage Ambulance Type III Ambulances

As the District continues to improve and update the current fleet of ambulances, Invitation for Bid 1360 was issued on January 30th, 2023 following the District's Bid Policies The District solicited 7 vendors and received 3 qualified bids. At the March 9th, 2023 Board Meeting, Emergency Services Supply was selected to provide ambulance builds for the District on a 3 year agreement.

If approved the District will be utilizing the results of the 2023 IFB 1360– Type III Ambulance which includes a 3-year purchasing agreement from Emergency Services Supply.

Currently, the 2024 Capital Budget Plan includes 2 – Type III Ambulances. These ambulances will be completed and delivered in 2024.

Project Breakdown:

Qty	Item	Each	Total
2	2024 Type III Osage Ambulance	\$256,295.00	\$512,590.00
2	Change Order Approval	\$3,000.00	\$6,000.00
			\$518,590.00

Project Total - \$518,590.00

Management is requesting the approval to purchase 2 - 2024 Ford E-450 Osage Type III Ambulances from Emergency Services Supply for a total amount of \$518,590.00 exercising the prior board authority granted to purchase vehicles from Emergency Services Supply based on the 2023 IFB #1360. Funding for this purchase will be from the 2024 Capital Budget.

Budget Line:

Ambulances: 90201-3 Ambulances



EMERGENCY SERVICES SUPPLY

2637 Drew Perry Road
Jefferson City, MO 65109

DATE: September 8th, 2023
TO: St. Charles County Ambulance District
Deputy Chief Jeremey Hollrah
FROM: Chris Marshall
REFERENCE: PRICING FOR 2024

IFB - #1360 – 2023 Type III Ambulance

2024 Order

(2 Units): \$256,295.00 each unit

- chassis pricing included and estimated @ \$43,160.00. Final Ford invoice will be passed through

-Deletion of Liquid Spring System

-Addition of Upgraded A/C Compressor



Osage Ambulances is a proud member of the Buy Missouri Program!

Memo

To: Kelly Cope, Chief and Dave Lewis, Assistant Chief
From: Jeremey Hollrah, Deputy Chief
Date: 9/8/2023
Re: Approval to Purchase 6 Osage Ambulance Type III Ambulance Remount

As the District continues to improve and update the current fleet of ambulances, Invitation for Bid 1361 was issued on January 30th, 2023 following the District's Bid Policies The District solicited 7 vendors and received 2 qualified bids. At the March 9th, 2023 Board Meeting, Emergency Services Supply was selected to provide ambulance builds for the District on a 3 year agreement.

If approved the District will be utilizing the results of the 2023 IFB 1361– Type III Ambulance Remounts which includes a 3-year purchasing agreement from Emergency Services Supply.

Currently, the 2024 Capital Budget Plan includes 6 – Type III Ambulance Remount. This ambulance will be completed and delivered in 2024.

Project Breakdown:

Qty	Item	Each	Total
6	2024 Type III Osage Ambulance Remount	\$149,672.00	\$898,032.00
6	Trade-In Chassis	(\$1,000.00)	(\$6,000.00)
6	Change Order Approval	\$3,000.00	\$18,000.00
			\$910,032.00

Project Total - \$910,032.00

Management is requesting the approval to purchase 6 - 2024 Ford E-450 Osage Type III Ambulance Remount from Emergency Services Supply for a total amount of \$910,032.00 exercising the prior board authority granted to purchase vehicles from Emergency Services Supply based on the 2023 IFB #1361. Funding for this purchase will be from 2024 Capital Budget.

Budget Line:

Ambulances: 90201-3 Ambulances



EMERGENCY SERVICES SUPPLY

2637 Drew Perry Road
Jefferson City, MO 65109

DATE: September 8th, 2023
TO: St. Charles County Ambulance District
Deputy Chief Jeremey Hollrah
FROM: Chris Marshall
REFERENCE: PRICING FOR 2024

IFB - #1361 – 2023 Type III Ambulance Remount

2024 Order

(6 Units): \$148,672.00 each w/ trade-in allowance

- chassis pricing included and estimated @ \$43,160.00. Final Ford invoice will be passed through

-Deletion of Liquid Spring System



Osage Ambulances is a proud member of the Buy Missouri Program!

Memo

To: Kelly Cope, Chief and Dave Lewis, Assistant Chief
From: Jeremey Hollrah, Deputy Chief
Date: 9/8/2023
Re: Approval to Purchase 1 Osage Ambulance Type III Ambulance Remount

As the District continues to improve and update the current fleet of ambulances, Invitation for Bid 1361 was issued on January 30th, 2023 following the District's Bid Policies. The District solicited 7 vendors and received 2 qualified bids. At the March 9th, 2023 Board Meeting, Emergency Services Supply was selected to provide ambulance builds for the District on a 3 year agreement.

If approved the District will be utilizing the results of the 2023 IFB 1361 – Type III Ambulance Remounts which includes a 3-year purchasing agreement from Emergency Services Supply.

Currently, the 2023 Capital Budget Plan includes 1 – Type III Ambulance Remount. This ambulance will be completed and delivered in 2023.

Project Breakdown:

Qty	Item	Each	Total
1	2024 Type III Osage Ambulance Remount	\$143,680.00	\$143,680.00
1	Trade-In Chassis	(\$1,000.00)	(\$1,000.00)
1	Change Order Approval	\$3,000.00	\$3,000.00
			\$145,680.00

Project Total - \$145,680.00

Management is requesting the approval to purchase 1 - 2023 Ford E-450 Osage Type III Ambulance Remount from Emergency Services Supply for a total amount of \$145,680.00 exercising the prior board authority granted to purchase vehicles from Emergency Services Supply based on the 2023 IFB #1361. Funding for this purchase will be from 2023 Capital Budget.

Budget Line:

Ambulances: 90201-3 Ambulances



EMERGENCY SERVICES SUPPLY

2637 Drew Perry Road
Jefferson City, MO 65109

DATE: September 8th, 2023
TO: St. Charles County Ambulance District
Deputy Chief Jeremey Hollrah
FROM: Chris Marshall
REFERENCE: PRICING FOR 2023

IFB - #1361 – 2023 Type III Ambulance Remount

2023 Order

(1 Unit): \$142,680.00 w/ trade-in allowance (in production now)

- Deletion of Liquid Spring System
- Addition of Rub Rails
- Addition of Headliner Replacement
- Addition of Removing Center HVAC Duct



Osage Ambulances is a proud member of the Buy Missouri Program!